



PRENTICE DURBIN*

Prentice is a Partner with Harper Grey and Co-Chair of our Business Law Group.

PRENTICE DURBIN*

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EXPERTISE

Business Law

Prentice's practice involves advising entrepreneurs at any stage, from start-up and early growth to large-scale established businesses, in a wide variety of corporate/commercial and securities issues. He focuses on stimulating creativity and growth, helping businesses thrive, and providing counsel, guidance and practical solutions to his clients.

PRACTICAL SOLUTIONS FOR COMPLICATED MARKETS

Prentice is known for his practical approach to the law. His experience and reputation help his clients make sound choices. Prentice offers clients an understanding of the operations and challenges specific to a variety of commercial industries and environments, particularly in the technology sector. His clients regularly turn to him as they seek and pursue new business endeavours.

EXPERIENCE

REPRESENTATIVE EXPERIENCE / TRANSACTIONS

- \$10M bought-deal equity financing
- \$10M sale of SaaS business to US private equity firm
- Counsel to special committees
- Cross-border business combination via Plan of Arrangement
- Cross-border Preferred Share Exchange and Sale
- Acquisition of airport terminal restaurant division
- Subscription Receipt Financing and Reverse Takeover
- Reporting issuer private placement
- Acquisition of Patent Portfolio and Licensing Program from US target
- Sale of BC-based technology company via Plan of Arrangement
- Tax-loss sale of technology company
- Acquisition of US Target via Reverse Triangular Merger
- \$69M bought-deal equity financing
- \$1.3B sale of diagnostics business
- \$100M bought-deal equity financing
- \$23M bought-deal equity financing
- \$40M sale of BC-based technology company

- \$4M US Venture Capital financing
- \$5M US Venture Capital financing
- Financing and Acquisition of a trucking company
- Acquisition of a local restaurant
- Shareholder buyout by Founder Group

CREATIVITY AND GROWTH

Prentice offers new and existing businesses with creative approaches to dealing with their legal issues. Whether Prentice is advising a client in the early or growth stages or in forming an exit strategy, he understands how to assist clients to achieve their goals. Prentice serves as counsel to both entrepreneurs and corporate clients in both the private and public sectors, advising on a wide range of securities and corporate/commercial issues.

HELPING BUSINESSES THRIVE

Prentice assists clients in a sound and practical way to help them reach their business goals. He understands business operations, and service expectations. His work includes:

- Business entity formation and structuring
- Shareholders' Agreements
- Venture capital and private equity financing
- Public offerings and private placements
- Mergers and acquisitions
- Joint ventures and partnerships
- Business purchases and sales
- Reviewing business plans
- Contracts with suppliers, distributors and customers
- Licensing and intellectual property agreements
- Compensation and equity incentive plans

COUNSELOR AND BUSINESS PROFESSIONAL

Prior to practising law, Prentice spent more than five years in the private sector as a corporate professional. His experience ranged from marketing and investor relations, to financing/structuring transactions, to risk analysis and management. Prentice advises his clients with a full repertoire and understanding of stakeholder demands.

CREDENTIALS

EDUCATION

- University of British Columbia, LL.B., 2005
- University of British Columbia, M.B.A., 2005
- University of New Brunswick, B.A. (With Distinction), 1997

BAR ADMISSION

- British Columbia, 2006

LEADERSHIP

- Co-Chair, Harper Grey Business Law Group
- Chair, St. George's School Foundation
- Director, St. George's School Society

- Past President, St. George's Old Boys Association
- Past Chair, Business Law Section, BC Branch of the Canadian Bar Association
- Part-Time Faculty Instructor – Technology Management, BCIT
- Mentor, University of Victoria Business Law Clinic

MEMBERSHIP

- Member, [The Law Society of British Columbia](#)
- Member, [Canadian Bar Association, BC Branch](#)
- Member, [Vancouver Bar Association \(VBA\)](#)

RECOGNITION

Recognized as a "Leading Lawyer" in the area of Corporate Law by Best Lawyers® in Canada, 2017-2019

Recognized as a "Leading Lawyer" in the area of Mergers & Acquisitions by Best Lawyers® in Canada, 2018 - 2019

Rated as a "Repeatedly Recommended Leading Practitioner" in the area of Corporate Commercial Law by Canadian Legal Lexpert Directory®, 2018

SELECT ARTICLES + PUBLICATIONS

"Fundamental Changes and Dissolution Under the BCBCA" Article

Published by: LexisNexis Canada - Dec 17

Written by: Steven G. Lukas*, Prentice Durbin*, Michael Brown

SELECT EVENTS + PRESENTATIONS

Join us for Tech Bites: When to Pay Off Investors and Grow Your Business panel discussion

Event date: 31.01.19

Presented by: Prentice Durbin*

Prentice Durbin to moderate Business Transitions Forum Vancouver

Presented by: Prentice Durbin*

Prentice Durbin to speak at TechConnect event

Presented by: Prentice Durbin*, Steven G. Lukas*, Michael Brown, Scott Howie

Harper Grey delighted to sponsor and support The Profile and Vancouver Startup Week

Presented by: Prentice Durbin*, Steven G. Lukas*

Prentice Durbin to co-present on Series A Financing at CLEBC Financing the Tech Start-Up Course

Presentation Date: 25.Apr.18

Presented by: Prentice Durbin*

Prentice Durbin co-hosts interactive Funding Alternatives Fireside Chat

Event Date: 08.Nov.17

Presented by: Prentice Durbin*

Michael Brown and Scott Marcinkow to present “Key Agreements And Considerations For The Creation And Maintenance Of Health Profession Corporations” at Harper Grey Bridging the Gap Seminar Series

Event Date: 24.Oct.17

Presented by: Michael Brown, Scott J. Marcinkow, Prentice Durbin*

Harper Grey is a proud Gold Sponsor of The Profile in support of Vancouver Startup Week

Presented by: Prentice Durbin*, Steven G. Lukas*

Steven Lukas and Prentice Durbin to co-host Stock Options Workshop

Event Date: 14.Nov.17

Presented by: Steven G. Lukas*, Prentice Durbin*

Steven Lukas and Prentice Durbin to host interactive business workshop

Event Date: 28.Sep.17

Presented by: Steven G. Lukas*, Prentice Durbin*

Harper Grey and PwC co-host Angel Forum Equity Compensation Workshop

Event Date: 28.Nov.16

Presented by: Prentice Durbin*, Steven G. Lukas*

SELECT NEWS

Harper Grey proud to support 44th Angel Forum

Related to: Scott Howie, Michael Brown, Prentice Durbin*, Steven G. Lukas* - 07.Nov.18

Harper Grey sponsors Business Transitions Forum Vancouver

Related to: Prentice Durbin* - 01.Oct.18

Off to a great start – Harper Grey proud to support Access Pro Bono 2018 “Going Public” event

Related to: Scott J. Marcinkow, Prentice Durbin* - 07.Sep.18

30 Harper Grey Lawyers recognized by Best Lawyers® in Canada 2019

Related to: Steven Abramson*, Owais Ahmed, H. Roderick Anderson*, Bryan G. Baynam, QC, Richard E. Bereti*, Salman Y. Bhura*, Guy P. Brown, QC*, William S. Clark*, Prentice Durbin*, Michael J. Hewitt*, Kimberly J. Jakeman*, James M. Lepp, QC, Steven G. Lukas*, Maureen L.A. Lundell, QC, Derek Mah*, Jonathan D. Meadows*, David W. Pilley, Una Radoja*, Christopher M. Rusnak*, Raj Samtani*, John P. Sullivan*, W. Sean Taylor, Michael G. Thomas*, Nigel L. Trevethan*, Abigail C.F. Turner*, Henning W. Wiebach*, Jennifer R. Woznesensky, Lara C. Zee - 21.Aug.18

Harper Grey lawyers to attend TAG Alliances 2018 Fall International Conference in Atlanta

Related to: John P. Sullivan*, Prentice Durbin*, Steven G. Lukas* - 20.Aug.18

Harper Grey sponsors BCTIA 2018 Technology Impact Awards

Related to: Steven G. Lukas*, Prentice Durbin*, Michael Brown, Scott Howie, Drew Lawrenson - 06.Jun.18

Harper Grey supports entrepreneurial spirit through sponsorship of 43rd Annual Angel Forum

Related to: Prentice Durbin*, Steven G. Lukas*, Michael Brown, Scott Howie - 19.Apr.18

2018 Canadian Legal Lexpert® Directory recognizes 24 Harper Grey lawyers as “Leading Practitioners”

Related to: Steven Abramson*, H. Roderick Anderson*, Bryan G. Baynham, QC, Richard E. Bereti*, Salman Y. Bhura*, Guy P. Brown, QC*, William S. Clark*, Karen F. Douglas*, Prentice Durbin*, Michael J. Hewitt*, Kimberly J. Jakeman*, James M. Lepp, QC, Maureen L.A. Lundell, QC, Jonathan D. Meadows*, David W. Pilley, Una Radoja*, Christopher M. Rusnak*, Raj Samtani*, W. Sean Taylor, Nigel L. Trevethan*, Abigail C.F. Turner*, Lara C. Zee - 13.Apr.18

Harper Grey warmly welcomes four new partners

Related to: Prentice Durbin*, Una Radoja*, Roselle P. Wu, Kim J. Yee - 18.Jan.18

Harper Grey Lawyers Attend 42nd Annual Angel Forum

Related to: Steven G. Lukas*, Prentice Durbin*, Scott Howie, Michael Brown - 16.Nov.17

Harper Grey lawyers support and celebrate entrepreneurial spirit at 2017 EY Entrepreneur of the Year Gala

Related to: Steven G. Lukas*, Prentice Durbin*, John P. Sullivan*, Scott J. Marcinkow, Roselle P. Wu - 02.Oct.17

Harper Grey proud to support Access Pro Bono 2017 “Going Public Event”

Related to: Kelsey A. Rose, Prentice Durbin*, Steven G. Lukas* - 11.Sep.17

Best Lawyers® in Canada 2018 recognizes 27 Harper Grey Lawyers

Related to: Bryan G. Baynham, QC, Richard E. Bereti*, Salman Y. Bhura*, Guy P. Brown, QC*, William S. Clark*, Prentice Durbin*, Kimberly J. Jakeman*, James M. Lepp, QC, Steven G. Lukas*, Maureen L.A. Lundell, QC, Derek Mah*, L. Neil Matheson, QC*, Jonathan D. Meadows*, Barbara J. Norell, QC, David W. Pilley, Christopher M. Rusnak*, Raj Samtani*, John P. Sullivan*, W. Sean Taylor, Michael G. Thomas*, Nigel L. Trevethan*, Abigail C.F. Turner*, Henning W. Wiebach*, Jennifer R. Woznesensky, Lara C. Zee - 22.Aug.17

Harper Grey sponsors 41st Annual Angel Forum

Related to: Prentice Durbin*, Michael Brown, Steven G. Lukas*, Michael Drouillard - 15.Jun.17

Steven Lukas and Prentice Durbin interviewed by Business in Vancouver regarding benefits of smaller law firms

Related to: Steven G. Lukas*, Prentice Durbin* - 07.Jun.17

Harper Grey continues our support of the BC Technology Industry Association

Related to: Prentice Durbin*, Steven G. Lukas* - 26.May.17

Harper Grey lawyers attend TAGLaw Spring International Conference

Related to: John P. Sullivan*, Prentice Durbin* - 10.May.17

Harper Grey representatives attend 2017 TAGLaw West Coast Regional Meeting

Related to: Prentice Durbin*, Steven G. Lukas*, Roselle P. Wu - 13.Mar.17

Harper Grey sponsors Vancouver Real Estate Forum

Related to: Prentice Durbin*, Steven G. Lukas*, Salman Y. Bhura*, Michael Drouillard - 13.Mar.17

Harper Grey supports entrepreneurial spirit through sponsorship of 40th Annual Angel Forum

Related to: Michael Brown, Michael Drouillard, Prentice Durbin*, Steven G. Lukas* - 29.Nov.16

Best Lawyers® in Canada 2017 recognizes 24 Harper Grey Lawyers

Related to: Abigail C.F. Turner*, Barbara J. Norell, QC, Bryan G. Baynham, QC, Christopher M. Rusnak*, David W. Pilley, Guy P. Brown, QC*, James M. Lepp, QC, Jennifer R. Woznesensky, John P. Sullivan*, Jonathan D. Meadows*, Kimberly J. Jakeman*, Maureen L.A. Lundell, QC, Michael G. Thomas*, Nigel L. Trevethan*, Prentice Durbin*, Raj Samtani*, Richard E. Bereti*, Salman Y. Bhura*, Steven G. Lukas*, Terrence L. Robertson, QC, William S. Clark*, H. Roderick Anderson*, L. Neil Matheson, QC*, W. Sean Taylor - 10.Aug.16

Harper Grey supports BCTIA through Category sponsorship of BCTIA 2016 Technology Impact Awards

Related to: Michael Brown, Prentice Durbin*, Steven G. Lukas* - 08.Jun.16

Harper Grey representatives attend TAG Alliances Spring 2016 International Conference

Related to: Barbara J. Norell, QC, John P. Sullivan*, Prentice Durbin* - 02.May.16

Harper Grey sponsors the 39th Angel Forum

Related to: Prentice Durbin*, Steven G. Lukas* - 30.Apr.16

Harper Grey representatives attend TAGLaw Western North America Regional Meeting

Related to: John P. Sullivan*, Michael Brown, Prentice Durbin*, Steven G. Lukas* - 04.Mar.16

Harper Grey sponsors Angel Forum's "Term Sheets & Due Diligence" Workshops for Investors and Entrepreneurs

Related to: Prentice Durbin*, Steven G. Lukas* - 28.Feb.16

Harper Grey supports the BCTIA 2016 Technology Impact Awards

Related to: Prentice Durbin*, Steven G. Lukas* - 25.Feb.16

Steven Lukas and Prentice Durbin join Harper Grey

Related to: Prentice Durbin*, Steven G. Lukas* - 20.Nov.15

Harper Grey Lawyers Attend 38th Angel Forum

Related to: Prentice Durbin*, Steven G. Lukas* - 30.Oct.15